

MEETING MINUTES



Mother Lode Job Training Board of Directors

Monday, July 17, 2023 (10:00am)

Teleconference (Non-voting Attendees): **In-Person (Primary Location):**
<https://us02web.zoom.us/j/6067573943> 197 Mono Way, Suite B
Phone audio: (669) 900-9128 Sonora, CA 95370
Meeting ID: 606 757 3943 (209) 588-1150

In-Person (Amador Location):
1 Prosperity Court
Sutter Creek, CA 95685
(209) 267-5590

In-Person (Calaveras Location):
7 Main Street
San Andreas, CA 95249
(209) 754-4242

In-Person (Mariposa Location):
5362 Lemee Lane
Mariposa, CA 95338
(209) 966-3643

1. CALL TO ORDER

1.1. Roll call / Establish quorum

| BOD Member | Present | Absent |
|------------------------------------|---------|--------|
| Ryan Campbell (Alt. Jaron Brandon) | X | |
| Frank Axe | X | |
| Ben Stopper | | X |
| Danette Toso | | X |
| Tyler Newton | X | |

2. PUBLIC COMMENTS

Jaron thanked MLJT Staff for their support with the Tuolumne County Chamber of Comemrce.

3. CONSENT CALENDAR

3.1. Accept the April 17, 2023 meeting minutes

Minutes accepted. M) T. Newton, S) J. Brandon, ayes carried, 2 absent.

4. ACTION ITEMS

4.1. Approve entering into contract with Beaudette Consulting Inc. as MLJT’s One-Stop Operator

Motion to enter contract with Beaudette Consulting Inc. as MLJT’s One-Stop Operator approved.

M) T. Newton, S) J. Brandon, ayes carried, 2 absent.

4.2. Approve Shayn Anderson (Dept. of Rehabilitation) to the Mother Lode Workforce Development Board

Addition of Shayn Anderson to ML WDB approved. M) T. Newton, S) J. Brandon, ayes carried, 2 absent.

5. INFORMATION/DISCUSSION ITEMS

5.1. Presentation and discussion of Plan Year 2023-24 preliminary budget

See attachment A.

5.2. Directors’ Report (David Thoeny & Amy Frost)

See attachment B.

6. 2023 MEETINGS (All 10:00 – 12:00)

October 16

7. ADJOURN

| COST CENTER BUDGET | | | | | | | | | | |
|--------------------------------------------|--|--|----------------------|-------------------------|------------------------|------------------------|-------------------|-----------------------------|----------------------------|---------------------|
| | | | Amador Career Center | Calaveras Career Center | Mariposa Career Center | Tuolumne Career Center | One-Stop Support | Operations Support (Fiscal) | Workforce Investment Board | Total |
| FTE | | | 2.95 | 2.95 | 2.55 | 5.75 | 2.50 | 3.00 | 2.80 | 22.50 |
| | | | 13.1% | 13.1% | 11.3% | 25.6% | 11.1% | 13.3% | 12.4% | 100.0% |
| Personnel (Wages & Benefits) | | | \$ 295,000 | \$ 295,000 | \$ 255,000 | \$ 575,000 | \$ 250,000 | \$ 300,000 | \$ 280,000 | \$ 2,250,000 |
| Operating Expenses | | | \$ 59,000 | \$ 59,000 | \$ 51,000 | \$ 115,000 | \$ 50,000 | \$ 60,000 | \$ 56,000 | \$ 450,000 |
| Programs | | | \$ 112,794 | \$ 112,794 | \$ 97,500 | \$ 219,853 | | | \$ 107,059 | \$ 650,000 |
| Total Requirements | | | \$ 466,794 | \$ 466,794 | \$ 403,500 | \$ 909,853 | \$ 300,000 | \$ 360,000 | \$ 443,059 | \$ 3,350,000 |
| Funding Allocation | | | \$ 444,064 | \$ 444,064 | \$ 383,852 | \$ 865,548 | \$ 376,325 | \$ 451,590 | \$ 421,484 | \$ 3,386,928 |
| Percent Funding (after adjustments) | | | 13.11% | 13.11% | 11.33% | 25.56% | 11.11% | 13.33% | 12.44% | 100.00% |
| Reserve | | | \$ (22,730) | \$ (22,730) | \$ (19,648) | \$ (44,305) | \$ 76,325 | \$ 91,590 | \$ (21,574) | \$ 36,928 |

| BUDGET COMPARISON (8 YEARS) | | | | | | | | | | |
|---------------------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------------|--------------|
| | PY 2016-17 | PY 2017-18 | PY 2018-19 | PY 2019-20 | PY 2020-21 | PY 2021-22 | PY 2022-23 | PY 2023-24 | | |
| | Actuals | Actuals | Actuals | Actuals | Actuals | Actuals | Actuals | Budget | YoY (\$) | YoY (%) |
| FTE | 13.9 | 15.79 | 16.08 | 21.01 | 21.00 | 21.50 | 21.50 | 22.50 | 1.00 | 4.7% |
| Personnel | \$ 1,358,120 | \$ 1,612,261 | \$ 1,802,525 | \$ 2,048,683 | \$ 2,028,941 | \$ 2,192,229 | \$ 2,231,374 | \$ 2,250,000 | \$ 18,626 | 0.8% |
| Operating Expenses | \$ 427,838 | \$ 949,914 | \$ 778,453 | \$ 618,389 | \$ 462,562 | \$ 594,356 | \$ 445,376 | \$ 450,000 | \$ 4,624 | 1.0% |
| Programs | \$ 494,318 | \$ 739,011 | \$ 596,554 | \$ 362,095 | \$ 411,985 | \$ 421,101 | \$ 718,014 | \$ 650,000 | \$ (68,014) | -9.5% |
| Total Requirements | \$ 2,280,276 | \$ 3,301,186 | \$ 3,177,532 | \$ 3,029,167 | \$ 2,903,488 | \$ 3,207,686 | \$ 3,394,764 | \$ 3,350,000 | \$ (44,764) | -1.3% |
| Budgeted Funding (from below) | \$ 2,280,276 | \$ 3,301,186 | \$ 3,177,532 | \$ 3,029,167 | \$ 2,903,488 | \$ 3,207,686 | \$ 3,394,764 | \$ 3,386,928 | \$ (7,836) | -0.2% |
| *Balance (not including reserves for future year) | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 36,928 | | |

| FUNDING COMPARISON (7 YEARS) | | | | | | | | | | |
|------------------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|--------------|
| | PY 2016-17 | PY 2017-18 | PY 2018-19 | PY 2019-20 | PY 2020-21 | PY 2021-22 | PY 2022-23 | PY 2023-24 | YoY (\$) | YoY (%) |
| Adult | \$ 453,662 | \$ 477,071 | \$ 415,020 | \$ 427,385 | \$ 462,071 | \$ 425,365 | \$ 385,939 | \$ 398,891 | \$ 12,952 | 3.4% |
| AJCC and Partner Staff Training | \$ 9,934 | \$ 4,377 | | | | | | | | |
| Amador Probation | | \$ 58,681 | \$ 59,180 | \$ 29,826 | \$ 16,592 | \$ 58,532 | \$ 159,375 | \$ 175,000 | \$ 15,625 | 9.8% |
| Assistance for Capacity Building | \$ 22,241 | \$ 3,130 | | | | \$ 37,149 | | | | |
| Calaveras Health Human Services | | \$ 4,762 | \$ 44,481 | \$ 49,248 | \$ 33,418 | \$ 47,864 | \$ 41,291 | \$ 55,000 | \$ 13,709 | 33.2% |
| CalWORKS Mariposa (assessments) | \$ 18,200 | \$ 21,200 | \$ 15,500 | \$ 18,350 | \$ 2,100 | \$ 2,271 | \$ 33,793 | \$ 30,000 | \$ (3,793) | -11.2% |
| CalWORKS Tuolumne | \$ 40,142 | \$ 43,699 | \$ 26,401 | \$ 40,316 | \$ 21,031 | \$ 30,618 | \$ 57,058 | \$ 80,000 | \$ 22,942 | 40.2% |
| CDCR - Service Model Training | | | | | | | \$ 39,285 | \$ 10,000 | \$ (29,285) | -74.5% |
| CSEDD Admin | | | | | | | | \$ 18,000 | \$ 18,000 | |
| CERF Planning | | | | | | | | \$ 125,000 | \$ 125,000 | |
| COVID-19 Impacted Individuals | | | | \$ 11,309 | \$ 68,691 | | | | | |
| DHS Mariposa ESEP (W2W) | \$ 87,716 | \$ 100,342 | \$ 52,703 | \$ 66,716 | \$ 14,247 | \$ 17,352 | \$ 41,803 | \$ 50,000 | \$ 8,197 | 19.6% |
| Disability Employment Accelerator | | \$ 17,559 | \$ 111,169 | \$ 85,022 | \$ 6,816 | \$ 279,751 | \$ 64,293 | \$ - | \$ (64,293) | -100.0% |
| Dislocated Worker | \$ 421,264 | \$ 290,774 | \$ 446,988 | \$ 362,860 | \$ 397,986 | \$ 316,852 | \$ 286,609 | \$ 309,568 | \$ 22,959 | 8.0% |
| Dislocated Worker Rapid Response | | | | \$ 203,439 | \$ 396,561 | | | | | |
| DWAA Regional Planning | \$ 32,353 | \$ 11,032 | | | | | | | | |
| Emergency Additional Assistance (Fires) | | | | | | | \$ 563,340 | | \$ (563,340) | |
| Employment Recovery NDWG (COVID) | \$ 22,084 | | | | \$ 82,269 | \$ 67,731 | | | | |
| Forest Service | \$ 16,755 | \$ 10,350 | \$ 6,913 | \$ 7,223 | | | | | | |
| Forestry Corps (CalFire from Fresno) | | | | | | | \$ 11,743 | \$ 100,000 | \$ 88,257 | 751.6% |
| General Fund | | | | | | | \$ 1,993 | | | |
| Literacy-Credentials and Apprenticeships | \$ 98,760 | \$ 118,429 | | | | | | | | |
| NDWG - Storm Damage | \$ 19,971 | \$ 681,436 | \$ 407,413 | \$ 58,747 | | | \$ 26,127 | | | |
| Opioid Crisis NDWG | | | \$ 21,632 | \$ 205,429 | \$ 37,844 | \$ 94,119 | | | | |
| Pathway Home 3 | | | | | | | \$ 390,319 | \$ 300,000 | \$ (90,319) | -23.1% |
| Prison to Employment | | | \$ 44,009 | \$ 3,491 | | | | | | |
| Prison to Employment 2.0 - Program | | | | | | | \$ 74,402 | \$ 100,000 | \$ 25,598 | 34.4% |
| Prison to Employment 2.0 - Technical Assist. | | | | | | | \$ 2,864 | \$ 150,000 | \$ 147,136 | 5137.3% |
| Prison to Employment IDS | | | | \$ 163,462 | \$ 148,794 | \$ 194,094 | | | | |
| Prison to Employment SSEL | | | | \$ 269,031 | \$ 216,132 | \$ 310,910 | | | | |
| QUEST - National Dislocated Worker | | | | | | | \$ 211,676 | \$ 250,000 | \$ 38,324 | 18.1% |
| Rapid Response | \$ 477,815 | \$ 312,260 | \$ 313,529 | \$ 245,344 | \$ 478,492 | \$ 418,718 | \$ 286,046 | \$ 286,046 | \$ - | 0.0% |
| Rapid Response Lay-Off Aversion | \$ 106,643 | \$ 84,927 | \$ 41,779 | \$ 59,649 | \$ 118,698 | \$ 109,956 | \$ 84,152 | \$ 84,152 | \$ - | 0.0% |
| Reg Organizer / Regional Trainer | | | \$ 31,981 | \$ 119,373 | \$ 5,946 | | | | | |
| Regional Plan Implementation 3.0 | | | | \$ 11,930 | \$ 75,589 | \$ 157,480 | | | | |
| Regional Plan Implementation 4.0 | | | | | \$ 9,277 | \$ 169,433 | \$ 64,182 | | \$ (64,182) | -100.0% |
| Regional Plan Implementation 5.0 | | | | | | | \$ 82,999 | \$ 67,001 | \$ (15,998) | -19.3% |
| Regional Organizer | \$ 982 | \$ 80,499 | \$ 4,233 | | | | | | | |
| Regional Plan Implementation | | \$ 12,939 | \$ 287,061 | | | | | | | |
| Regional Training Coordinator | \$ 224 | \$ 85,163 | \$ 84,719 | | | | | | | |
| Regional Equity & Recovery Partnerships (RERP) | | | | | | | \$ 35,552 | \$ 200,000 | \$ 164,448 | 462.6% |
| Rural Community AC (RCAC Biomass)) | | | | | \$ 9,328 | \$ 852 | \$ 8,277 | \$ 30,000 | \$ 21,723 | 262.4% |
| San Francisco Public Utilities Commission | | \$ 43,749 | \$ 6,425 | | | | | | | |
| SlingShot | | \$ 325,000 | | | | | | | | |
| Slingshot 2.0 Regional Plan Implementation | | | \$ 15,428 | \$ 110,118 | \$ 24,454 | | | | | |
| Small Business | | | | | | | \$ 26,350 | | | |
| STEPS 2022 | | | | | | | \$ 40,722 | \$ 99,278 | \$ 58,556 | 143.8% |
| Summer Training and Employment Program | | \$ 22,904 | \$ 173,992 | \$ 17,526 | | | | | | |
| Tuolumne County CalFresh | | | | | | \$ 1,758 | \$ 3,604 | \$ 30,000 | \$ 26,396 | 732.4% |
| VOS Technology | | \$ 3,000 | | | | | | | | |
| Workforce Accelerator Fund 3.0 (Water) | \$ 89,469 | \$ 60,531 | | | | | | | | |
| Workforce Accelerator Fund 6.0 (ExOffender) | | \$ 14,491 | \$ 166,625 | \$ 68,884 | | | | | | |
| Workforce Accelerator Fund 10.0 (REACH) | | | | | | | \$ 175,312 | \$ 75,000 | \$ (100,312) | -57.2% |
| Youth - Mariposa | | | | | | | | \$ 35,000 | \$ 35,000 | |
| Youth (In School) | \$ 38,456 | \$ 64,480 | \$ 112,356 | \$ 64,431 | \$ 31,989 | \$ 110,097 | \$ 32,933 | \$ 65,798 | \$ 32,866 | 99.8% |
| Youth (Out of School) | \$ 323,603 | \$ 348,402 | \$ 287,993 | \$ 330,057 | \$ 245,162 | \$ 356,783 | \$ 162,726 | \$ 263,194 | \$ 100,468 | 61.7% |
| TOTAL RESOURCES | \$ 2,280,276 | \$ 3,301,186 | \$ 3,177,532 | \$ 3,029,167 | \$ 2,903,488 | \$ 3,207,686 | \$ 3,394,764 | \$ 3,386,928 | \$ (7,836) | -0.2% |

DIRECTORS' REPORT

MLJT Board of Directors Meeting – July 17, 2023

1


FUNDING SUMMARY

As of
6/30/2023

| Funding Source | Status | Start Date | End Date | Current Date | Funding Amount | Funds Expended | % Expended | Funds Remaining |
|----------------------------------------------------|--------|------------|----------|--------------|----------------|----------------|------------|-----------------|
| WIOA Formula Funds | | | | | | | | |
| Adult 21-22 | ● | 7/1/21 | 6/30/23 | 100% | \$ 360,510 | \$ 360,510 | 100.00% | \$ - |
| Adult 22-23 Round 1 | ● | 7/1/22 | 6/30/24 | 50% | \$ 69,244 | \$ 69,244 | 100.00% | \$ - |
| Adult 22-23 Round 2 | ● | 10/1/22 | 6/30/24 | 43% | \$ 374,440 | \$ 314,582 | 84.01% | \$ 59,858 |
| Dislocated Worker 21-22 | ● | 7/1/21 | 6/30/23 | 100% | \$ 343,222 | \$ 343,222 | 100.00% | \$ - |
| Dislocated Worker 22-23 Round 1 | ● | 7/1/22 | 6/30/24 | 50% | \$ 71,223 | \$ 71,223 | 100.00% | \$ - |
| Dislocated Worker 22-23 Round 2 | ● | 10/1/22 | 6/30/24 | 43% | \$ 217,955 | \$ 206,448 | 94.72% | \$ 11,507 |
| Youth (Out of School Youth >75% Req) 21-22 | ● | 4/1/21 | 6/30/23 | 100% | \$ 306,035 | \$ 306,035 | 100.00% | \$ - |
| Youth (Out of School Youth >75% Req) 22-23 | ● | 4/1/22 | 6/30/24 | 56% | \$ 320,569 | \$ 320,569 | 100.00% | \$ - |
| Youth (Out of School Youth >75% Req) 23-24 | ▲ | 4/1/23 | 6/30/25 | 11% | \$ 328,992 | \$ - | 0.00% | \$ 328,992 |
| Rapid Response Round 1 | ● | 7/1/22 | 6/30/23 | 100% | \$ 57,522 | \$ 57,522 | 100.00% | \$ - |
| Rapid Response Round 2 | ● | 10/1/22 | 6/30/23 | 100% | \$ 228,524 | \$ 228,524 | 100.00% | \$ - |
| RR Layoff Aversion Round 1 | ● | 7/1/22 | 6/30/23 | 100% | \$ 16,922 | \$ 16,922 | 100.00% | \$ - |
| RR Layoff Aversion Round 2 | ● | 10/1/22 | 6/30/23 | 100% | \$ 67,230 | \$ 67,230 | 100.00% | \$ - |
| D.E.A. Employment Accelerator for the Mother Lode | ● | 4/1/21 | 3/31/23 | 100% | \$ 350,000 | \$ 350,000 | 100.00% | \$ - |
| Discretionary Grants | | | | | | | | |
| WAF 10 | ● | 6/1/22 | 12/31/23 | 68% | \$ 250,000 | \$ 198,788 | 79.52% | \$ 51,212 |
| STEPS | ▲ | 7/1/22 | 12/31/23 | 66% | \$ 140,000 | \$ 45,805 | 32.72% | \$ 94,195 |
| Pathway Home 3 | ● | 7/1/22 | 12/31/25 | 28% | \$ 998,343 | \$ 390,319 | 39.10% | \$ 608,024 |
| QUEST NDWG Workbroe Dev | ● | 9/30/22 | 9/30/24 | 37% | \$ 475,822 | \$ 196,304 | 41.26% | \$ 279,518 |
| QUEST NDWG Temp Job | ● | 9/30/22 | 9/30/24 | 37% | \$ 99,178 | \$ 15,372 | 15.50% | \$ 83,806 |
| AA Fire | ▲ | 8/1/22 | 12/31/23 | 64% | \$ 584,110 | \$ 563,340 | 96.44% | \$ 20,770 |
| Storm Grant 2022 | ● | 5/1/23 | 6/30/25 | 8% | \$ 600,000 | \$ 26,127 | 4.35% | \$ 573,873 |
| RPI 5 | ● | 1/1/23 | 6/30/24 | 33% | \$ 150,000 | \$ 82,999 | 55.33% | \$ 67,001 |
| RERP | ● | 1/1/23 | 10/31/25 | 17% | \$ 600,000 | \$ 35,552 | 5.93% | \$ 564,448 |
| P2E 2.0 | ● | 4/1/23 | 12/31/25 | 9% | \$ 250,000 | \$ 74,402 | 29.76% | \$ 175,598 |
| P2E 2.0 TA | ● | 4/1/23 | 12/31/25 | 9% | \$ 325,578 | \$ 2,864 | 0.88% | \$ 322,714 |
| Contracts | | | | | | | | |
| Calaveras HHS - ESEP 22-23 | ● | 7/1/22 | 6/30/23 | 100% | \$ 55,643 | \$ 53,699 | 96.51% | \$ 1,944 |
| Mariposa DHS - ESEP 22-23 | ▲ | 7/1/22 | 6/30/23 | 100% | \$ 201,879 | \$ 41,803 | 20.71% | \$ 160,076 |
| Mariposa DHS - Youth 22-23 | ● | 7/1/22 | 6/30/23 | 100% | \$ 35,000 | \$ - | 0.00% | \$ 35,000 |
| Mariposa DHS - CalWORKs 22-23 | ● | 7/1/22 | 6/30/23 | 100% | \$ 30,000 | \$ 30,000 | 100.00% | \$ - |
| Tuolumne Admin Contract | ● | 7/1/22 | 6/30/23 | 100% | \$ 40,000 | \$ 40,000 | 100.00% | \$ - |
| Tuolumne DSS - CalWORKS 22-23 | ● | 7/1/22 | 6/30/23 | 100% | \$ 63,010 | \$ 63,010 | 100.00% | \$ - |
| Tuolumne CalFresh - CFET | ▲ | 10/1/22 | 9/30/23 | 75% | \$ 94,645 | \$ 3,604 | 3.81% | \$ 91,041 |
| CSEDD Admin | ● | 7/1/22 | 6/30/23 | 100% | \$ 14,000 | \$ - | 0.00% | \$ 14,000 |
| Biomass Utilization Fund (BUF) - RCAC Task Order 2 | ● | 7/1/22 | 6/30/25 | 33% | \$ 150,000 | \$ 8,277 | 5.52% | \$ 141,723 |
| SB1 - Fresno | ● | 7/2/21 | 3/31/23 | 100% | \$ 67,000 | \$ 63,520 | 94.81% | \$ 3,480 |
| Forestry - Fresno | ● | 4/1/23 | 3/31/26 | 8% | \$ 172,911 | \$ 11,743 | 6.79% | \$ 161,168 |
| Amador Probation - WAPP 22-23 | ● | 5/9/22 | 5/8/23 | 100% | \$ 234,892 | \$ 164,490 | 70.03% | \$ 70,402 |
| Amador Probation - WAPP 23-24 | ● | 5/9/23 | 5/8/24 | 14% | \$ 214,338 | \$ 40,065 | 18.69% | \$ 174,273 |
| | | | | | \$ 8,958,737 | \$ 4,864,115 | 54.29% | \$ 4,094,622 |

2

NEW FUNDING




- **High Road Construction Careers (with Fresno)**
 - \$616,379 (CA WDB)
 - MC3 training at Columbia College (Calaveras, Mariposa?)
 - 50 participants – all 4 counties
- **Prison to Employment (P2E) Technical Assistance**
 - \$325,578 (CA WDB)
 - Statewide common framework for inter-WDB collaboration
 - “Mighty” Mother Lode hand picked

- **Prison to Employment (P2E 2.0)**
 - \$250,000 (State Legislature)
 - Reentry services for 25 people
- **Community Economic Recovery Fund (CERF)**
 - \$250,000 (\$5 million from State Legislature)
 - “Eastern Sierra” region of 7 counties
 - MLJT at the table providing LMI data and direction


3

OPPORTUNITIES



- **CDCR contract for pre-release AJCC**
 - \$150,000 minimum per Prison/AJCC
 - Access to P2EJobs for every CA inmate
- **Eastern Sierra K-16 Collaborative (Phase-1)**
 - \$250K to Columbia College (CA State Legislature)
 - Career development in 2-3 critical industries
 - Healthcare, IT, Education
 - Phase-2 - \$18 Million in implementation

UPDATES



- ~~Heavy Equipment Operator (with Tuolumne Cty)~~
 - ~~\$4.7 Million (CAL FIRE); \$1.5 Million for MLJT~~
 - ~~Partnership with Columbia College, Private Industry~~
- **New Phone System (RingCentral)**
 - Cost savings, text clients, self-manage, directory
- **Metrix learning system**
 - Launched, and trained partners
 - Building regional capacity through skill advancement
- **New Calaveras Lease**
 - 1 year + 2 years; pursuant to changes/upgrades

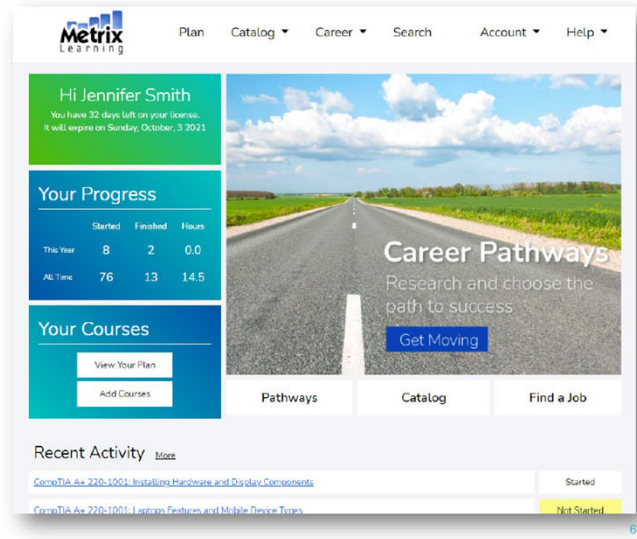
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2



SKILLUP® POWERED BY METRIX LEARNING

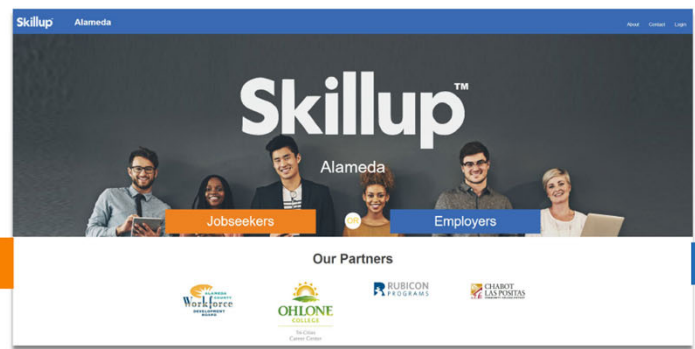
- WIOA-centric platform
 - Career pathways
 - 6000+ courses
 - Industry certifications
 - Skill Assessments
 - Reporting
 - Customizable
 - Game-Based Learning Mobile App
 - CalJOBS Integration
- 127 National WDB on SkillUp®
- 90% customer satisfaction
- 70% entered employment rate in NY (10 years)
- SkillUp program expands Metrix Learning access to community partners



5



SKILLUP® PORTAL



Jobseeker Tools

- Assessments
- 10 Industry Pathways
- SkillUp® Badges
- Industry Certifications
- Case Management Tools
- Integrated Job Search

Business Services

- Candidate Screening
- Assess New Hires
- Recruit Skilled Workers
- Employee Training
- SkillUp® Badges
- Industry Certifications

6



METRIX CONTENT & EXPANSION



Information Technology

- Cloud
- Data analytics
- Databases
- Information security
- Microsoft Office
- Networks
- Servers
- Web development



Manufacturing & Trades

- Construction*
- Custodial maintenance*
- Electrical
- HVAC/R*
- Machining
- Pesticide*
- Plumbing*
- Safety
- Water/Wastewater*
- Welding



Healthcare

- Anatomy & physiology
- Billing and coding
- Documentation
- EMT/paramedic*
- HIPAA
- Nursing
- Patient care
- Pharmacy technician*
- Surgical technologist*



Business/Other

- Customer service
- Food service*
- Human resources
- Insurance*
- Notary*
- Project management
- Real Estate*
- Sales/marketing

* = NEW